



UNIVERSITY - INDUSTRY  
LIAISON OFFICE



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## CRC Lunch and Learn

Navigating the UILO  
Jennifer Lynett, Tech transfer manager  
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[www.uilo.ubc.ca](http://www.uilo.ubc.ca)



## UILO Objectives

- Support the academic mission of the University
- Enhance the translation of research into increased benefits to society
- Promote economic diversification and job creation in British Columbia
- Provide financial returns to the University, inventors, government and other stakeholders



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## 2006/07 UILO Activity Highlights

- ▣ \$400 million external research budget
- ▣ \$41 million industry sponsored research
- ▣ \$60 million government & non-profit sponsored research
- ▣ 166 technology disclosures
- ▣ 258 patents filed
- ▣ 5 new spin-off companies
- ▣ \$13.6 million in royalties & liquidated equity



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## UILO / ORS, What's the Difference?

**University-Industry  
Liaison Office  
(Sponsored Research  
Group)**



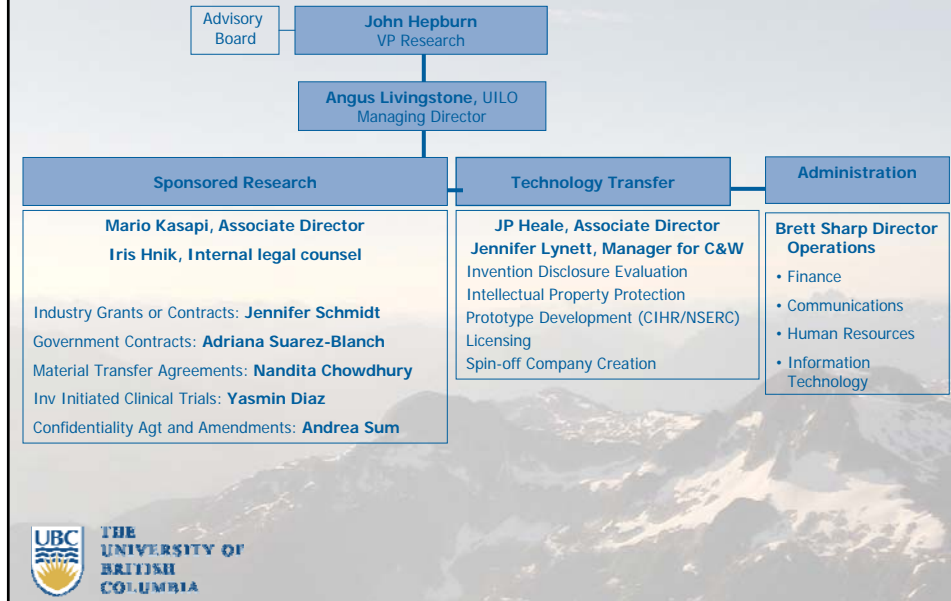
**Office of Research  
Services**



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## UILO Organizational Structure



## Which Agreement Applies?

1. Company wants UBC lab to perform a series of tests or assays.  
Relationship: **Service Contract**  
IP not expected but if it results, it is owned by Company
2. Company wants to partner with UBC lab to do further research in common area of interest.  
Relationship: **Collaborative Research Agreement**  
IP creation is anticipated and may be optioned, licensed non-exclusively or assigned to company
3. Company wants to support research of a UBC professor, but only requires a Final Report (no project budget or proposal)  
Relationship: **Grant-In-Aid**  
IP developed is owned by UBC





# Implications of Agreements (CRA, service, MTA)

## Publication/disclosure delays

- To remove confidential information
- 3-6 month delay to allow for patenting
- Prior review by company XX days in advance of publication



## Restrictions for Commercialization

- Duty to disclose new Inventions
- IP rights may already be granted



## Other Obligations

- Progress Reporting (how often?)
- Confidentiality (track flow of information)



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# Initiating Contact With UILO



- UBC UILO
- ABOUT US
- FOR ENTREPRENEURS
- FOR RESEARCHERS
  - Sponsored Research
    - Forming Research Relationships
    - Research Principles
    - Types of Research Arrangements
    - Procedures and Service Standards
    - Overheads
    - Templates and Forms
    - Glossary
  - Technology Transfer
    - Commercialization Procedures
    - Commercialization Funding
    - Forms
    - Prototype Development
  - UBC Policies
    - Material Transfer Agreements

### TYPES OF RESEARCH ARRANGEMENTS

The University enters into many different types of research arrangements each year. These range from simple one-page Grants-In-Aid to more complex Collaborative Research Agreements which may include terms relating to intellectual property developed during the course of the project. Some of the various research arrangements are outlined below, along with [funding factsheets](#).

- Collaborative Research Agreements (CRA)
- Grants-in-Aid (GIA)
- Government Contracts
- Investigator-Initiated Clinical Research Agreements (IICA)
- Material Transfer Agreements (MTA)
- Non-disclosure Agreements or Confidentiality Agreements (NDA)
- Personal Consulting Arrangements
- Service Contracts
- Sponsor-Initiated Clinical Trial Agreements (SCTA)
- Space and Equipment Rentals
- Student Educational Projects

### Collaborative Research Agreements (CRA)

Collaborative Research Agreements provide for the conduct of directed, collaborative, or joint research of mutual interest to the researcher and the company with shared rights and access to the results. There is an expectation that there may be new or incremental [intellectual property](#) developed within the project.

A [Task Force on University-Industry Sponsored Research Arrangements](#) concluded in June 2006 and has resulted in significant changes to how CRA's are approached and negotiated in relation to intellectual property ownership.



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  - Material Transfer Agreements
  - Flintbox™
  - Educational Resources
- FOR INDUSTRY
- NEWS & INFO

## SPONSORED RESEARCH TEMPLATES AND FORMS

### Templates

- ▶ Grant-in-Aid Letter: Non-Life Science - [PDF](#)  
Life Science - [PDF](#)
- ▶ Collaborative Research Agreement Sample Templates: With option to license intellectual property - [PDF](#)  
With assignment of intellectual property to sponsor - [PDF](#)  
With non-exclusive license to intellectual property - [PDF](#)
- ▶ Non-Disclosure Agreement Sample Templates: One-way where UBC is recipient - [PDF](#)  
One-way where UBC is provider - [PDF](#)  
Two-way - [PDF](#)
- ▶ Material Transfer Agreement Sample Templates: UBC to Industry Recipient - [PDF](#)  
UBC to Research Institution Recipient - [PDF](#)
- ▶ Service Contract Sample Template (UBC Campus) - [PDF](#) (Affiliated Hospital Sites) - [PDF](#)

### Forms

- ▶ UILO Sponsored Research Information Form (Questionnaire) - [PDF](#)   
(This form can be saved, complete with data, with the latest versions of [Acrobat Reader](#))
- ▶ Account Modification Form - [PDF](#)   
(This form can be saved, complete with data, with the latest versions of [Acrobat Reader](#))
- ▶ Material Transfer Agreement Request Form - [PDF](#)   
(This form can be saved, complete with data, with the latest versions of [Acrobat Reader](#))
- ▶ [SISE](#) - Researcher Information Services  
Access to on-line Conflict of Interest and Conflict of Commitment Declaration forms

Downloading Trouble?

Contact [Jennifer Schmidt](#) at 604-822-8167



# Contact Information

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